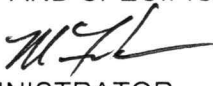


# HONOLULU BOARD OF WATER SUPPLY (BWS) REQUEST FOR SOLE SOURCE

DATE: MAY 12, 2020

TO: ERNEST Y. W. LAU, P.E.  
MANAGER AND CHIEF ENGINEER

VIA: KATHRYN-JEAN HOFFMAN  
PROCUREMENT AND SPECIFICATIONS SPECIALIST VI

FROM: MICHAEL FUKE   
PROGRAM ADMINISTRATOR  
FIELD OPERATIONS

SUBJECT: REQUEST FOR SOLE SOURCE AWARD

Pursuant to Section 103D-306, of the Hawaii Revised Statutes (HRS) and Subchapter 9, Chapter 3-122 of the Hawaii Administrative Rules, I am requesting that a sole source award be approved to purchase the following:

**Vendor Name & Address:**

Sensus USA, Inc.  
637 Davis Drive  
Morrisville, North Carolina 27560

**Amount of the Contract:** Estimated Contract Amount of \$21,140.64

**Term of the contract:** Single purchase.

**Prior Sole Source Contract numbers and dates:** PO 214683 PR 120515, 06/07/2013

**Description of goods to be purchased:**

- Omni 3-inch turbine meter,
- Omni 4-inch turbine meter,
- Omni 6-inch turbine meter,
- Omni 8-inch turbine meter.

**Explanation how the unique features, characteristics or capabilities are required for BWS use:**

The Sensus Omni Turbine Meter has a normal operating range well below its competitors at low flows. For example, for a 3-inch meter, the Sensus meter's normal operating low flow is 1 gpm. Neptune and Badger meters are 5 gpm. For an 8-inch meter, the Sensus meter's normal operating low flow is 4 gpm. Neptune and Badger meters are 35 and 30 gpm respectively. The normal operating high flows are similar for all manufacturers. The increased low flow range offers additional operational flexibility and billing accuracy as under reads typically occur at low flows.

**Other possible sources for the goods**

None

**I certify that the information provided above is to the best of my knowledge, true, correct and that the goods described above are available through only one (1) source.**

Direct Questions to: Michael Fuke

Phone: [REDACTED]



Requestor



Division Head

5/12/2020

Date

5/12/2020

Date

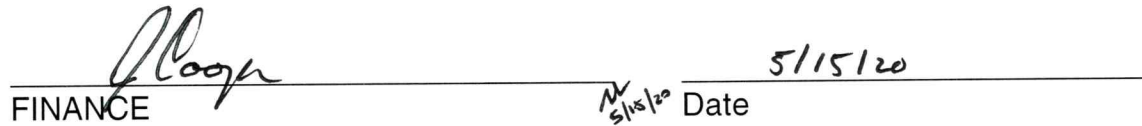
Posting dates pursuant to Hawaii Administrative Rules Section 3-122-82: MAY 15 2020  
to MAY 23 2020

**REVIEWED AS TO PROCUREMENT FORM:**

  
KATHRYN-JEAN HOFFMAN  
Procurement & Specifications Specialist VI

5/26/20 BN  
Date

**CERTIFIED AS TO AVAILABILITY OF FUNDS: 2020-820-3021**

  
FINANCE 5/15/20 Date

**APPROVED AS RECOMMENDED/ NOT APPROVED:**

  
ERNEST Y. W. LAU, P.E.  
Manager and Chief Engineer

5/26/2020 RN  
Date

**BOARD OF WATER SUPPLY  
CITY AND COUNTY OF HONOLULU**

5/15/2020  
(Date Notice Posted)

**NOTICE OF INTENT TO ISSUE A SOLE SOURCE AWARD**

The Chief Procurement Officer is reviewing a request to make a sole source award to Sensus USA, Inc. to purchase Sensus Omni Turbine Meters.

The award shall be made to:

Name of Vendor: Sensus USA, Inc.

Address of Vendor: 637 Davis Drive  
Morrisville, North Carolina 27560

Cost: \$21,140.64

Direct any inquiries to: Kathy-Jean Hoffman

Address: Board of Water Supply  
Procurement Office  
630 S. Beretania St.  
Honolulu, HI 96843

Telephone No.: (808) 748-5151

Email: fn\_procurement@hbws.org

Submit written objection(s) to this Notice of Intent to Issue a Sole Source Award contract within seven (7) calendar days from the date this notice was posted to:

Manager and Chief Engineer  
Board of Water Supply  
630 S. Beretania St., Room 201  
Honolulu, HI 96843

Telephone No. (808) 748-5151

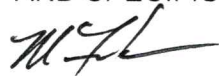
Sole Source Reference No.: BWS 20-09-SS

# HONOLULU BOARD OF WATER SUPPLY (BWS) REQUEST FOR SOLE SOURCE

DATE: MAY 12, 2020

TO: ERNEST Y. W. LAU, P.E.  
MANAGER AND CHIEF ENGINEER

VIA: KATHRYN-JEAN HOFFMAN  
PROCUREMENT AND SPECIFICATIONS SPECIALIST VI

FROM: MICHAEL FUKE   
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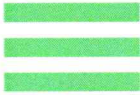
**Prior Sole Source Contract numbers and dates:** PO 214683 PR 120515, 06/07/2013

**Description of goods to be purchased:**

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- Omni 4-inch turbine meter,
- Omni 6-inch turbine meter,
- Omni 8-inch turbine meter.

**Explanation how the unique features, characteristics or capabilities are required for BWS use:**

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637 Davis Drive  
Morrisville, NC USA  
www.sensus.com



April 26, 2020

Mr. Mike Fuke  
Honolulu Board of Water Supply  
630 South Beretania Street  
Honolulu, HI 96843

Mr. Fuke,

Sensus is the sole manufacturer of the Omni product line and utilizes patented measurement technology to enhance accuracy and increase useable life. These meters are manufactured in our plant in Uniontown, PA USA.

Mr. Fuke, I hope this answers all your questions regarding this product. Should you have a need for any further information, please feel free to contact me at any time.

Regards

*William J Boyd*

William J (Bill) Boyd  
Senior Account Development Manager  
Southern California, Southern Nevada, Hawaii  
Mobile: [REDACTED]

8601 Six Forks Road | Suite 700 | Raleigh, NC 27615  
[LinkedIn](#) | [Twitter](#) | [YouTube](#) | [Facebook](#) | [Instagram](#) | [3D Tour](#)



**STATE OF HAWAII  
STATE PROCUREMENT OFFICE**

**CERTIFICATE OF VENDOR COMPLIANCE**

This document presents the compliance status of the vendor identified below on the issue date with respect to certificates required from the Hawaii Department of Taxation (DOTAX), the Internal Revenue Service, the Hawaii Department of Labor and Industrial Relations (DLIR), and the Hawaii Department of Commerce and Consumer Affairs

**Vendor Name:** **Sensus USA Inc. (Formerly Sensus Metering Systems Inc.)**

**DBA/Trade Name:** **Sensus USA Inc.**

**Issue Date:** **05/26/2020**

**Status:** **Compliant**

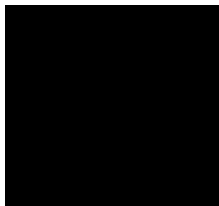
Hawaii Tax#:

New Hawaii Tax#:

FEIN/SSN#:

UI#:

DCCA FILE#:



**Status of Compliance for this Vendor on issue date:**

<b>Form</b>	<b>Department(s)</b>	<b>Status</b>
A-6	Hawaii Department of Taxation	Compliant
	Internal Revenue Service	Compliant
COGS	Hawaii Department of Commerce & Consumer Affairs	Compliant
LIR27	Hawaii Department of Labor & Industrial Relations	Compliant

**Status Legend:**

<b>Status</b>	<b>Description</b>
Exempt	The entity is exempt from this requirement
Compliant	The entity is compliant with this requirement or the entity is in agreement with agency and actively working towards compliance
Pending	The entity is compliant with DLIR requirement
Submitted	The entity has applied for the certificate but it is awaiting approval
Not Compliant	The entity is not in compliance with the requirement and should contact the issuing agency for more information